



## Consultedge Expands Southeast Presence

### Consultedge's New Office Reflects the Company's Growing Investment in North Carolina Location Companies to Provide Customers with Secure VoIP Communications

**(Whippany, NJ) – May 31, 2007** – Consultedge, Inc., an Avaya Platinum Business Provider, is expanding its presence in the southeastern US with the relocation and expansion of its North Carolina branch office. The move is Consultedge's fourth expansion since it established operations in Charlotte, NC in 2001. The new office is located at 10420Q, Harris Oaks Blvd., Charlotte, NC, 29269.

"We are helping our clients change the way they do business," said Neal Stanton, President and CEO of Consultedge. "Charlotte is a magnet for companies that recognize the competitive pressures to improve performance and reduce costs. Achieving those results is the basis of our company's services and growth. This new office reflects our continued investment in the Charlotte area as the cornerstone of our expansion in the southeast."

Since setting up operations in North Carolina, Consultedge has emerged as one of the region's fastest growing technology companies, specializing in IP telephony and convergence of voice and data systems. The company's client list includes both medium-sized organizations and Fortune 500 companies. In the past six years, revenues from the Charlotte office have grown more than 300%.

Consultedge's North Carolina personnel include sales, technical and customer support staff. In mid-2007, an Avaya Training Center will open at the new Consultedge location to provide training, client education and technology demonstrations for clients throughout the Southeast. The Training Center will be Avaya's only such facility in the southeastern US.

"Our clients are among the most astute business people in the country," said Mike Viruso, Consultedge's Sales Manager, Southeast Region. "They recognize the critical importance of technology and continuous learning inside their organizations. Our new facility, expanded training services, and communications technology expertise ensure that our Southeast clients are provided with the best learning and technology resources available anywhere."

Consultedge is one of the fastest growing technology companies in the US. In 2005 and 2006, the company was named one of the nation's top 100 technology solution providers by Computer Reseller News (CRN) Magazine, one of the leading publications serving the technology industry.

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#### **ABOUT CONSULTEDGE, INC.** ([www.consultedge.com](http://www.consultedge.com))

Consultedge, Inc. leverages best-in-class technologies in converged voice/data communications to create communications systems that provide business value. Specializing in IP telephony, contact center/CRM and messaging, Consultedge provides consulting, planning, design, deployment and maintenance services. Consultedge is an Avaya Platinum Business Provider, an Extreme Networks' Solution Provider, and a Juniper Networks' J-Partner. Headquartered in Whippany, NJ, Consultedge has regional offices throughout the US.