

## Consultedge Joins Juniper Networks J-Partner Reseller Program Team To Deliver Converged Network Solutions

### Companies to Provide Customers with Secure VoIP Communications

(Whippany, NJ) April 3, 2007 — Consultedge, Inc., announced it has joined the Juniper Networks J-Partner Reseller Program. As an authorized reseller partner, Consultedge will now offer Juniper Networks' market leading Secure Access SSL VPN products to provide enterprise customers with improved VoIP call quality and additional voice security through encryption and authentication.

"Our alliance with Juniper Networks is another important step in enhancing the best-in-class service and technologies we offer to our customers," said Neal Stanton, President and CEO of Consultedge. "Consultedge has a long-term commitment to continually expanding our technology expertise and resources. Our participation in the Juniper Networks J-Partner Program reflects that commitment, and we are excited by the opportunities, resources and technology innovation that the Program offers our customers."

"Establishing expertise in VoIP and security has become a competitive advantage for many of our J-Partners," said Scott Treasure, Director of Channel Operations at Juniper Networks. "While many companies are moving to VoIP as a replacement for traditional phone systems within the enterprise, today it's becoming more common to deploy VoIP for mobile users and travelers, where security is a concern. Consultedge saw this as another way to leverage Juniper's Secure Access SSL VPN solution. Pairing a VoIP solution with Secure Access gives their customers a "virtual secure office" for all data and voice applications. We are pleased that Consultedge has joined the J-Partner Program to offer a powerful business communications solution to their enterprise customers."

---

#### **ABOUT JUNIPER NETWORKS J-PARTNER RESELLER PROGRAM**

Juniper Networks revolutionizes the way resellers and vendors work together with the J-Partner Reseller program. Juniper Networks J-Partner Program rewards partners for the value they add to selling and supporting Juniper Networks' solutions. Through specialization and certification options, partners gain access to one of the broadest portfolios of networking and security solutions available today. For more information on joining the J-Partner Reseller program, please visit <http://www.juniper.net/partners/>.

#### **ABOUT CONSULTEDGE, INC. ([www.consultedge.com](http://www.consultedge.com))**

Consultedge, Inc. leverages best-in-class technologies in converged voice/data communications to create communications systems that provide business value. Specializing in IP telephony, contact center/CRM and messaging, Consultedge provides consulting, planning, design, deployment and maintenance services. Consultedge is an Avaya Platinum Business Provider, an Extreme Networks' Solution Provider, and a Juniper Networks' J-Partner. Headquartered in Whippany, NJ, Consultedge has regional offices throughout the US.